Nothing is Impossible



# DO NOT LET OTHER PEOPLE DECIDE WHAT YOU ARE TO BE. BE WHAT YOU FEEL THAT YOU WANT TO BE.

HOW TO BE A GENIUS

## THE SCIENCE OF BEING GREAT

Nothing is impossible

Timeless wisdom and a practical program for inner growth from the forgotten 1910 classic!

By

#### Wallace Delois Wattles

Best Selling Author of THE SCIENCE OF GETTING RICH



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## Contents

About the Author

1.	Any Person May Become Great	9
2.	Heredity and Opportunity	13
3.	The Source of Power	17
4.	The Mind Stuff	21
5.	Preparation	25
6.	The Social Point of View	29
7.	The Individual Point of View	33
8.	Consecration	37
9.	Identification	41
10.	Idealization	45
11.	Realization	49
12.	Hurry and Habit	53
13.	Thought	57
14.	Action at Home	61
15.	Action Abroad	65
16.	Some Further Explanations	69
17.	More About Thought	73
18.	Idea of Greatness	77
19.	A View of Evolution	81
20.	Serving God	85
21.	A Mental Exercise	89
22.	A Summary of the Science of Being Great	93

BIBLE says, "To him that hath, shall more be given, and he shall have abundance. But from him that hath not, even that which he hath shall be taken away."

## **About The Author**

Wallace Delois Wattles (1860-1911) is best known for being the author of International Best-seller "The Science of Getting Rich", one of the most influential prosperity classics of the modern era. Little is known about his early life, other than that he was born in the United States and that he initially experienced frustrating times of poverty and failure.

Wattles was determined to turn his life around. In his own words, "If you have not consciously made the decision to be rich, great, and healthy, then you have unconsciously made the decision to be poor, mediocre, and unhealthy." Wattles chose greatness, as his daughter Florence relates, "He wrote almost constantly. It was then that he formed his mental picture. He saw himself as a successful writer, a personality of power, an advancing man, and he began to work toward the realization of this vision. He lived every page ... His life was truly the powerful life." His work was influenced by Descartes, Emerson, Hegel, Leibnitz, Schopenhauer, and Spinoza.

Through his tireless study and application of methods he wrote about in his trilogy (Getting Rich, Being Well, and Being Great), Wallace transformed his own life into a highly prosperous, healthy, and excellent one.

Wattles died not long after the 1910 publication of "The Science of Getting Rich." Only today are his books moving beyond the "lucky few" and enjoying a well deserved, wider distribution to the general public. His classic works are helping people all over the world to live a more prosperous, healthy, and excellent lives.

## Chapter 1 ANY PERSON MAY BECOME GREAT

There is a Principle of Power in every person. By the intelligent use and direction of this principle, any man can develop his own mental faculties. Man has an inherent power by which he may grow in whatsoever direction he pleases, and there does not appear to be any limit to the possibilities of his growth. No man has yet become so great in any faculty but that it is possible for some one else to become greater. The possibility is in the Original Substance from which man is made. Genius is Omniscience flowing into man.

Genius is more than talent. Talent may merely be one faculty developed out of proportion to other faculties, but genius is the union of man and God in the acts of the soul. Great men are always greater than their deeds. They are in connection with a reserve of power that is without limit. We do not know where the boundary of the mental powers of man is; we do not even know that there is a boundary. The power of conscious growth is not given to the lower animals; it is mans alone and may be developed and increased by him. The lower animals can, to a great extent, be trained and developed by man; but man can train and develop himself. He alone has this power, and he has it to an apparently unlimited extent.

The purpose of life for man is growth, just as the purpose of life for trees and plants is growth. Trees and plants grow automatically and along fixed lines; man can grow, as he will. Trees and plants can only develop certain possibilities and characteristics; man can develop any power, which is or has been shown by any person, anywhere. Nothing that is possible in spirit is impossible in flesh and blood. Nothing that man can think is impossible-in action. Nothing that man can imagine is impossible of realization. Man is formed for growth, and he is under the necessity of growing. It is essential to his happiness that he should continuously advance.

Life without progress becomes unendurable, and the person who ceases from growth must either become imbecile or insane. The greater and more harmonious and well rounded his growth, the happier man will be. There is no possibility in any man that is not in every man; but if they proceed naturally, no two men will grow into the same thing, or be alike. Every man comes into the world with a predisposition to grow along certain lines, and growth is easier for him along those lines than in any other way. This is a wise provision, for it gives endless variety. It is as if a gardener should throw all his bulbs into one basket: to the superficial observer they would look alike, but growth reveals a tremendous difference. So of men and women, they are like a basket of bulbs. One may be a rose and add brightness and color to some dark corner of the world; one may be a lily and teach a lesson of love and purity to every eye that sees; one may be a climbing vine and hide the rugged outlines of some dark rock; one may be a great oak among whose boughs the birds shall nest and sing, and beneath whose shade the flocks shall rest at noon, but every one will be something worthwhile, something rare, something perfect.

There are undreamed of possibilities in the common lives all around us in a large sense, there are no "common" people. In times of national stress and peril the cracker-box loafer of the corner store and the village drunkard become heroes and statesmen through the quickening of the Principle of Power within them. There is a genius in every man and woman, waiting to be brought forth. Every village has its great man or woman; someone to whom all go for advice in time of trouble; some one who is instinctively recognized as being great in wisdom and insight. To such a one the minds of the whole community turn in times of local crisis; he is tacitly recognized as being great. He does small things in a great way. He could do great things as well if he did but undertake them; so can any man; so can you. The Principle of Power gives us just what we ask of it; if we only undertake little things, it only gives us power for little things; but if we try to do great things in a great way it gives us all the power there is.

But beware of undertaking great things in a small way: of that we shall speak farther on.

There are two mental attitudes a man may take. One makes him like a football. It has resilience and reacts strongly when force is applied to it, but it originates nothing; it never acts of itself. There is no power within it. Men of this type are controlled by circumstances and environment; their destinies are decided by things external to themselves. The Principle of Power within them is never really active at all. They never speak or act from within. The other attitude makes man like a flowing spring. Power comes out from the center of him. He has within him a well of water springing up into everlasting life, he radiates force; heist felt by his environment. The Principle of Power in him is in constant action. He is self-active. "He hath life in himself." No greater good can come to any man or woman than to become self-active. All the experiences of life are designed by Providence to force men and women into self-activity; to compel them to cease being creatures of circumstances and master their environment. In his lowest stage, man is the child of chance and circumstance and the slave of fear. His acts are all reactions resulting from the impingement upon him of forces in his environment. He acts only as he is acted upon; he originates nothing. But the lowest savage has within him a Principle of Power sufficient to master all that he fears: and if he learns this and becomes self-active. he becomes as one of the gods.

The awakening of the Principle of Power in man is the real conversion; the passing from death to life. It is when the dead hear the voice of the Son of Man and come forth and live. It is the resurrection and the life. When it is awakened, man becomes a son of the Highest and all power is given to him in heaven and on earth.

Nothing was ever in any man that is not in you; no man ever had more spiritual or mental power than you can attain, or did greater things than you can accomplish. You can become what you want to be.

## Chapter 2 HEREDITY AND OPPORTUNITY

Y ou are not barred from attaining greatness by heredity. No matter who or what your ancestors may have been or how unlearned or lowly their station, the upward way is open for you. There is no such thing as inheriting a fixed mental position; no matter how small the mental capital we receive from our parents, it may be increased; no man is born incapable of growth.

Heredity counts for something. We are born with subconscious mental tendencies; as, for instance, a tendency to melancholy, or cowardice, or to ill temper; but all these subconscious tendencies may be overcome. When the real man awakens and comes forth he can throw them off very easily. Nothing of this kind need keep you down; if you have inherited undesirable mental tendencies, you can eliminate them and put desirable tendencies in their places. An inherited mental trait is a habit of thought of your father or mother impressed upon your subconscious mind; you can substitute the opposite impression by forming the opposite habit of thought. You can substitute a habit of cheerfulness for a tendency to despondency; you can overcome cowardice or ill temper.

Heredity may count for something, too, in an inherited conformation of the skull. There is something in phrenology, if not as much as its exponents claim; it is true that the different faculties are localized in the brain, and that the power of a faculty depends upon the number of active brain cells in its area. A faculty whose brain area is large is likely to act with more power than one whose cranial section is small; hence persons with certain conformations of the skull show talent as musicians, orators, mechanics, and so on. It has been argued from this that a man's cranial formation must, to a great extent, decide his station in life, but this is an error. It has been found that a small brain section, with many fine and active cells, gives as powerful expression to faculty as a larger brain with coarser cells; and it has been found that by turning the Principle of Power into any section of the brain, with the will and purpose to develop a particular talent, the brain cells may be multiplied indefinitely. Any faculty, power, or talent you possess, no matter how small or rudimentary, may be increased: you can multiply the brain cells in this particular area until it acts as powerfully as you wish. It is true that you can act most easily through those faculties that are now most largely developed; you can do, with the least effort, the things which "come naturally"; but it is also true that if you will make the necessary effort you can develop any talent. You can do what you desire to do and become what you want to be. When you fix upon some ideal and proceed as hereinafter directed, all the power of your being is turned into the faculties required in the realization of that ideal; more blood and nerve force go to the corresponding sections. of the brain, and the cells are guickened, increased, and multiplied in number. The proper use of the mind of man will build a brain capable of doing what the mind wants to do.

The brain does not make the man; the man makes the brain.

Your place in life is not fixed by heredity. Nor are you condemned to the lower levels by circumstances or lack of opportunity. The Principle of Power in man is sufficient for all the requirements of his soul. No possible combination of circumstances can keep him down, if he makes his personal attitude right and determines to rise. The power, which formed man and purposed him for growth, also controls the circumstances of society, industry, and government; and this power is never divided against itself. The power which is in you is in the things around you, and when you begin to move forward, the things will arrange themselves for your advantage, as described in later chapters of this book. Man was formed for growth, and all things external were designed to promote his growth. No sooner does a man awaken his soul and enter on the advancing way than he finds that not only is God for him, but nature, society, and his fellow men are for him also; and all things work together for his good if he obeys the law. Poverty is no bar to greatness, for poverty can always be removed. Martin Luther, as a child, sang in the streets for bread. Linnaeus the naturalist had only forty dollars with which to educate himself: he mended his own shoes and often had to beg meals from his friends. Hugh Miller, apprenticed to a stonemason, began to study geology in a guarry. George Stephenson, inventor of the locomotive engine, and one of the greatest of civil engineers, was a coal miner, working in a mine, when he awakened and began to think. James Watt was a sickly child, and was not strong enough to be sent to school. Abraham Lincoln was a poor boy. In each of these cases we see a Principle of Power in the man that lifts him above all opposition and adversity. There is a Principle of Power in you; if you use it and apply it in a certain way you can overcome all heredity, and master all circumstances and conditions and become a great and powerful personality.

"The brain does not make the man; the man makes the brain."

### **Doing without Doing**

One of the mistaken certainties or misconceptions most people operate under is that you get what you want in life by what you do, or through the actions you take. Most people believe that the doing, or action part, is what makes things happen. However ...

#### This belief causes you to create in reverse

Let me explain. The reason we put a lot of emphasis on action is because we do not understand the power of our thought. If you analyze it, 90 percent of most people's actions are spent trying to compensate for inappropriate thought! The Chinese philosopher Lao-Tsu said, "In the practice of the Way, every day something is dropped. Less and less do you need to force things until finally you arrive at non-action. When nothing is done, nothing is left undone." What he is talking about is doing without doing.

The problem is that most of us are preoccupied with doing. Unfortunately most of our doing usually involves struggle. In the western world we are conditioned to be action-oriented, so we place a tremendous value on doing. We are so busy doing that we do not realize that all this "doingness" causes us to create in a reverse fashion.

#### Most of our actions are out of fear, worry or doubt...

... because we believe nothing will get done unless we do something. In other words, we are trying to force our desire into manifestation through action. If your decision to do is dominant, then you will not focus on what you want to be in the present moment. This causes you to miscreate because being is the first and most important step in the creative process.

#### Here is the secret:

It is not your action that makes things happen, it is your intent. You can reduce the need for action to a very minimum by allowing yourself to focus on what you desire until you feel the positive energy begin to move within you. This energy is not based on doubt, fear, anxiety, worry or need.

If you focus on what you want instead of what you don't want, you will know when it is time to take action.

And when you do, it will be effortless. Doors open and the entire universe will conspire to assist you in your desire.

Put simply, you should take no action on anything until you have visualized your desire and made it real enough in your mind that your next action (step), whatever it is, seems like the most logical step.

How can you know the next logical step? Here is the test that you can give to yourself before taking any action:

If you focus on what you desire and still feel overwhelmed or anxious, then you are not ready for any action.

You know you are ready when it feels like the next logical step is effortless. There is no effort, no strain, and no pain.

What we want to do is to use the leverage of energy, the same leverage of energy that creates everything in the universe. However, we are so caught up in the "reality" of what is, that we feel we must create everything through mental effort and physical activity.

Have you ever seen people who seem to have all the

wonderful things in their life without much effort? It almost seems like they have an advantage over everyone else. Then you see that the people who work the hardest usually have the least.

That doesn't seem fair does it? But that's the way the universe works.

Unfortunately, those who work the hardest usually have the least because they haven't learned the leverage of aligning their energy. They are going about creating their lives the hard way. They are trying to use their actions to create what they want. We have also been programmed that in order to have what we desire we must work hard. How many times have you heard , "No pain, no gain?" The implication is that if you want to make something of yourself, you must work hard. The message is clear: If you are not hurting or struggling, you are not moving forward.

But here is the truth:

Anytime you are struggling you are miscreating.

Anytime you feel pain or struggle, your magnetic point of attraction is directed to that which you do not want, rather than to that which you desire.

Read that again!

Actions are necessary, but they are the last component of the creation processes.

Actions cannot be used effectively to initiate results, because initiation is the function of being, then thought, then action.

Remember, the creation of anything is through your vibration. Everything vibrates, and it is by that vibration that we harmonize and attract experiences to ourselves. So before you act or do anything, first ask yourself, how am I vibrating? How do you tell? You tell by how you feel. Your feelings show you your vibration.

#### How you feel determines what you attract.

When you use the process of creating by only focusing on what you want instead of what you don't want, you will see that the universe will provide a different set of circumstances for you that requires much less action. This puts you in a state of doing without doing or action without effort.

If vibration sounds too "woo-woo" or mystical to you, you'll be happy to know it's scientific fact. Every thing is composed of subatomic particles of energy (quanta), which Mr. Wattles refers to as the "one original substance, out of which all things proceed."

That substance (which we can also call energy) vibrates at various frequencies, depending on the form it takes. Today, quantum physics helps to explain and validate what Mr. Wattles wrote in 1910.

#### Know How To Be Rich

This is not positive thinking; this is about working with quantum physics to attract the riches you truly desire and deserve.

How does the universe take instructions and turn your instructions into things out of the quantum energy field? The universe does not select which one of your images or thoughts to bring forth and which one not to. The way it works is that it brings forth ALL of your thoughts and images to the extent that you believe them.

Just because you can't see the possibility of having what you want in your physical reality at the moment, it doesn't mean it is not on the way to you. Here is an important truth: 99% of what you create in your life is complete before you see any evidence of it in your physical reality. The problem is that you have trained yourself to believe that there is no forward motion until you actually see the physical proof.

Certainty is the most powerful force and the antidote to failure. Why is certainty important? Because everything is possible to the extent that you are certain. Whenever you choose to create something in your life, the universe moves the building blocks or quantum particles around, depending on the information it receives and the certainty of that information. It is as scientific as it is spiritual. The speed at which you create what you desire is based on the certainty you have about receiving what you desire, even before you ask, and the certainty that you have it already on the quantum level.

Someone once asked me, "What's the hardest part to creating what you want?" My answer was, "Learning to stop figuring out how you will get what you want." If you try to figure out how you will get what you want, you limit yourself to what your ego can see and do.

Dr. Robert Anthony

## How To Do Nothing & Accomplish Everything

"History's political and economic power structures have always fearfully abhorred 'idle people' as potential trouble makers. Yet nature never abhors seemingly idle trees, grass, snails, coral reefs and clouds in the sky."

> *R. Buckminster Fuller,* Creator of Geodesic Dome

Laziness comes in a variety of skill levels. Of course, there is your basic garden-variety, couch-potato laziness where avoiding work is its own glorious reward. This type of laziness certainly has its own values and charm and should be encouraged & nurtured, as all laziness is heaven-sent.

At the other end of the spectrum are masters of laziness who have harnessed the immense power of doing as little as humanly possible. These advanced black belts in laziness not only enjoy the pleasures of work avoidance but they also are able to accomplish great things and amass great fortunes because they have abstained from work. It is this highly skilled form of laziness that drives all progress in society.

Unfortunately, the unchallenged thinking in our culture calls laziness a blight on your character at best and at worst the Devil's workshop. Those of us who practice the high art of laziness are subjected to stinging rebuke and are harangued with mind-numbing repetition that to accomplish more in life we must work harder and longer.

"I put in 16 hours a day of hard work", is a typical boast from a poster boy for this twisted, snore-inducing mentality.

Now don't get me wrong, there is nothing wrong with hard work and long hours per se. If you don't mind sacrificing your health, your family life, the rest of your life, and your spiritual evolution and you are willing to settle for a pedestrian achievement (snore), there is nothing wrong with working long hours. In this light, hard work has its own level of merit and satisfaction.

But if you want the kind of success that has Wall Street investment bankers dancing around you like trained bears, then you need to replace the 16-hour mindset with a new math. The one-plus-one-plus-one-plus-one plodding mentality of working longer and harder is like ending your education in mathematics at counting.

I will readily concede that if you achieve something in one hour, you will achieve two somethings in two hours. If your desiring limit is 16 somethings, then you have the mindless formula. But what if you want a million somethings? Then you need a new math.

The basis of that new math is this pure, simple and elegant truth – success is INVERSELY PROPORTIONAL to hard work. That means, as effort and hard work become less, success becomes more. As you move towards effortlessness, success moves towards infinity.

The natural conclusion from this truth is that hard work is detrimental to success. One obvious clue is that the world is chock-full of hard workers (nearly everyone works hard) yet there are rare few successful ones among them. But for some cockamamie reason, people cling to the notion that the harder they work the more successful they will become. In reality the only thing proportional to hard work and effort is fatigue.

In these pages, you will learn to embrace the laziness that strives for effortless performance – the ability to do nothing in order to achieve everything.

#### The Dollar Value of Hard Work

It certainly does not make sense financially to work. If we were to graph the relationship between hard work and money

we would see that the harder and more demanding the jobs, the less they pay. As effort decreases, success (as measured by money) increases. If people were remunerated based on the amount of hard work necessary to accomplish a job, physical laborers would be the richest people in society. Obviously they are not.

In our graph we could start with the following benchmark based on present day prices. If a person only used his or her muscles to generate electricity (and not be assisted by devices or inventions that were derived through any brain activity), they would earn \$4.30 in a lifetime.

The conclusion is already self-evident: we must use our brains to work less and ideally to avoid work altogether. Otherwise we condemn ourselves to working and the more we must work the less we get paid – a double whammy.

#### My Big Breakthrough

Decades ago, some friends and I had visions of renovating a run-down space into a fashionable graphics arts design studio.

Unfortunately, there, resting on its side, in the middle of our soon-to-be-magnificent parquet floor was a grotesque black safe, approximately 6 feet long and three feet by three feet at its base. It was obvious that before we could even begin the refinishing project we had to move this ugly box of rusted steel out of the room.

Seven of us surrounded the safe and, in a brilliantly times, perfectly coordinated, and impeccably executed maneuver, we, at the pinnacle of our motivation, attempted to lift the safe. Eyes bulged, breath suspended, sinews strained, knuckles blanched, guts wrenched, veins popped, sweat beaded, fingernails tore, clothes ripped, grunts emanated. But that safe did not move one Angstrom unit.

We upgraded our strategy and with everyone at one end we resolutely, with an all-for-one-one-for-all, shoulder-to-the wheel spirit, tried to push it out. Again the safe did not budge a micron. Despite Herculean after Herculean effort, we succeeded only in getting dirty, sweaty, bruised, tired, frustrated, and deflated.

"Maybe," suggested a daunted one, "we could just cover it with a tablecloth and put a vase of flowers in the center."

On that defeated note we went to lunch.

When I returned from lunch I saw another friend circling the safe, studying it intently. He had not been a party to the earlier fiasco.

"What are you doing?" I asked.

"I'm going to move the safe," he stated matter-of-factly. "Do you want to help?"

"You've got to be kidding. I've already seen this movie." I said with seasoned experience and proceeded to tell him about the seven guys and the tablecloth. I held up my bleeding thumbnail as Exhibit A.

"You and I can move this bugger," he said, dismissing my expertise with a flick of his hand. So hideous was this safe and its presence so discordant to our dream studio that I forgot the morning's debacle and accepted his invitation. It wasn't long before we figured out a solution.

We hammered the tip of a screwdriver under the safe, slid a long piece of pipe over the handle of the screwdriver, and put a 2-by-4 under the pipe to serve as a fulcrum. By pulling the pipe down, we were able to lever the safe up a teeny-tiny bit—enough to slide a few pieces of paper underneath. Even though only one edge of the safe was lifted off the floor an imperceptible height, it allowed us to push the tip of the screwdriver under a little further.

We levered the pipe a second time. It lifted the safe high enough for me to replaced the papers with a magazine. We then adjusted the lever and fulcrum angle again and jacked the safe up enough to add a second magazine. The pile of magazines grew until we were finally able to slide a pipe underneath. We repeated the process at the other end. Then, like two grandmothers leisurely pushing a baby carriage through the park, we effortlessly rolled the safe on those pipes out of the room.

We were elated. We felt invincible. We were convinced

that we could build another Egyptian pyramid. Just the two of us.

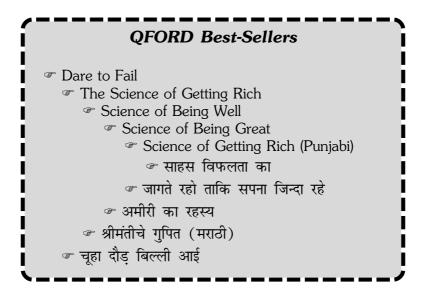
Two people using their brains accomplished effortlessly what seven people busting their behinds could not. We did not avoid the job; we just avoided the hard work. We found the effortless solution.

That incident was a turning point for me because from then on I knew there was nothing in life that could not be accomplished. It is simply a matter of finding the right angle and the angle for greater accomplishment, I have found, is always in the direction of greater ease and effortlessness.

Success is inversely proportional to hard work. This is true not just in moving heavy objects but in everything – dealing with people, products, money, situations, thought, emotions, whatever.

The basis of success is not hard work. The basis of success is doing less.

Fred Gratzon



## The Master Key System

This book inspired Bill Gates to drop out of the Harvard University and pursue his dream of "a computer on every desktop."



Coming Soon

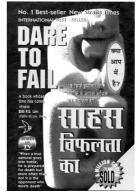
#### **QFORD Best-Sellers**

### DARE TO FAIL / साहस विफलता का

(A book for those who hate to fail)

This book is dedicated to all the millions of people who have tried and failed in whatever they have attempted; to those who have still not achieved the things they want in life; to those who have climbed to great heights but have fallen; to the multitudes who have suffered greatly in their journey through life.

In a world where material achievement is being equated to



'success', many people give up, become very disappointed, some even commit suicide when they fail to get what they want.

What these people fail to know is that in the lives of all the world's greatest achievers lie a path laden with many mistakes, set backs, disappointments and failures. But these stories are seldom told. Failing is considered Taboo!

Now for the 1st time in the world, a book has revealed it all - DARE TO FAIL. For too long we have listened to success stories, now let's listen to the other side of the success story. Who then is the best person to share this inspiring message other than Mr. Billi Lim, the world's first Failure Guru and No. 1 Best-selling author.

Billi, currently Asia's top speaker, is a highly sought after motivational & inspirational speaker whose current speaking circuit covers Malaysia, India, Singapore, Brunei, Indonesia, Thailand, Vietnam, Philippines, Japan, Hong Kong, China, Taiwan, and USA.

Available in Hindi & English

## The Science of Getting RICH

(Secret Behind THE SECRET)

The Science of Getting RICH is the 100-year-old book that inspired Rhonda Byrne's bestselling The Secret-Explains the precise series of practical steps that, if followed, guarantee prosperity-Reveals the secrets that underlie today's success and prosperity movements. In his bestselling book, Wallace D. Wattles explains that "universal mind" underlies and permeates all creation. Through the process of visualization we can engage the law of attraction impressing our thoughts upon "formless substance" and bringing the desired object or circumstances into material form. The author emphasizes the critical importance of attitude: only by aligning ourselves with the positive forces of natural law can we gain unlimited access to the creative mind and its abundant rewards. The Science of Getting Rich holds the secret to how economic and emotional security can be achieved in a practical, imaginative, and noncompetitive way, while maintaining a loving and harmonious relationship with all of life. By living in accordance with the positive principles outlined in this book, we can find our rightful place in the cosmic scheme and create for ourselves an environment in which to grow in wealth, wisdom, and happiness. Rhonda Byrne, in her book, The Secret, tells how a 100-year-old book entered her life and changed it forever. Here is that book. Written in 1910, The Science of Getting Rich inspired Byrne to create her bestselling video, and subsequently, to write her book. She has said that it gave me a glimpse of The Secret. It was like a flame inside of my heart. And with every day since, it's just become a raging fire of wanting to share all of this with the world. "There is a science of getting rich. It is an exact science, like algebra or arithmetic. There are certain laws which govern the process of acquiring riches. Once a person learns and obeys these laws, he will get rich with mathematical certainty." - Wallace D. Wattles, The Science of Getting Rich.

Available in English, Hindi, Marathi & Punjabi. www.scienceofgettingrich.co.in